



## CASE STUDY:

# Managed Services

### AT A GLANCE

#### CHALLENGES

- Aggressive multi-year capital improvement plan
- Limited staff
- Subject matter expertise

#### BENEFITS

- Expanded security capabilities
- Enhanced service quality
- Reduced operating costs

### MANAGED SERVICES



**EFFICIENCY** – Increase productivity, quality of service, business performance, and value to your organization.



**SCALABILITY** – With a scalable workforce responsive to your changing needs, we can assess and address security concerns at client locations across the United States.



**TECHNOLOGY** – Harness the power of our proprietary risk assessment, data collection and other technology without expensive infrastructure and technology investments.

### THE CHALLENGE

A Fortune 100, U.S.-based company was having difficulty staffing key positions in its Corporate Security team. To avoid spending months going through a time-consuming and expensive recruitment, onboarding, and training process resulting in increased headcount and expenses, they engage GMR Security to quickly obtain all the resources they need.

### SOLUTIONS

GMR Security identifies the appropriate qualifications and skills necessary, conducts the recruiting, due diligence, and screening, and onboards expert physical security professionals, each with specific skills in project management, physical security system design, and other requested capabilities to aid in physical security program development and execution.

By utilizing GMR Security's embedded services program, the client is optimizing their security services with consistent and qualified personnel while also improving project timelines, freeing up the Security Managers and their teams to advance other projects and initiatives. The client is reducing costs by GMR Security strategically positioning embedded team members geographically. Further, the client is leveraging independent subject matter expertise to expand the overall effectiveness of the Corporate Security Department.



**PROTECT  
WHAT  
MATTERS  
MOST**